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September 14, 2022

DJIA: 31104.97 SPX: 3932.69 NASDAQ: 11633.57

# US Strategy Weekly Inflation Basics

The past week has been filled with global events, although none as historic as the sudden passing of Queen Elizabeth II of Great Britain on September 8 at the age of 96. She was Britain's longest-reigning monarch, who guided her country for decades with grace and diplomacy, held an audience with 15 British Prime Ministers and spanned a timeframe that included 14 US presidents, from Harry Truman to Joe Biden. Closer to home, Ken Starr, lead prosecutor in the Clinton-Lewinsky investigation which led to the impeachment of President Bill Clinton, died at age 76.

Ukraine regained ground in the Russia/Ukraine conflict in what could be a pivotal shift in momentum in the war. The Ukrainian counteroffensive in the northeastern part of the country made impressive gains and, in some cases, pushed Russian soldiers back behind the Russian border. President Zelensky reported that his troops captured more territory in the last week than Russia did in the last five months. German Chancellor Olaf Scholz called on Russian President Vladimir Putin to find a diplomatic solution as soon as possible, based upon a ceasefire, complete withdrawal of Russian troops, and respect for the territorial integrity and sovereignty of Ukraine. This is a developing situation that could have significant implications for geopolitical and economic events in the months ahead.

Peiter "Mudge" Zatko, a famed hacker who served as Twitter's (TWTR - \$41.74) head of security until his firing in January, testified before the Senate Judiciary Committee this week in what could also be a turning point for both Twitter and Elon Musk. Zatko said that in the week before he was fired from Twitter, he learned the FBI told the company that an agent of China's Ministry of State Security (MSS), the country's main espionage agency, was on the payroll at Twitter. "This was a big internal conundrum," according to Zatko since China is Twitter's fastest growing overseas market for ad revenue. Musk and Twitter head to trial next month to determine whether the billionaire's \$44 billion takeover deal should be completed.

In an odd bit of timing, President Joe Biden celebrated his \$430 billion climate change and drug pricing bill, mislabeled as, *The Inflation Reduction Act*, on the same day that the Bureau of Labor Statistics reported that inflation did not decline in August as expected but in fact rose 0.1%. This squashed burgeoning hopes that inflation was cooling. All three major stock indices turned sharply lower and notched their biggest one-day loss since the throes of the pandemic in June 2020. The Dow Jones Industrial Average fell 1,276.37 points, or 3.94%, to 31,104.97, the S&P 500 lost 177.72 points, or 4.32%, to 3,932.69 and the Nasdaq Composite dropped 632.84 points, or 5.16%, to 11,633.57. All 11 major sectors of the S&P 500 ended the session deep in red territory.

### THE BASICS OF INFLATION

The stock market's dramatic reaction to the inflation report was both startling and revealing, in our view. We were surprised at the market's intense reaction to the fact that neither headline nor core CPI

For important disclosures and analyst certification please refer to the last page of this report.



declined on a month-over-month basis. It reveals that neither economists nor investors understand the underpinnings of inflation or the composition of the consumer price index. It also reveals that much of the recent advance was based upon the expectations that inflation was moderating simply because gasoline prices had declined. Again, these were naïve or premature presumptions.

As we have been writing for the last 18 months, the combination of historic monetary and fiscal stimulus in 2021 during an economic recovery, coupled the with signing of The Paris Climate Agreement and reducing carbon fuel supplies, and the Russian invasion of Ukraine was a volatile mix for the world for the following reasons: 1.) Stimulus, monetary or fiscal, during a recovery is inflationary. 2.) Reducing carbon fuels without an immediate plan to replace these energy supplies is foolish and will immediately increase fuel prices. 3.) Russia, a major source of fuel for Europe, has weaponized oil and restricted energy supplies to Europe which is increasing fuel prices. 4.) Ukraine, the breadbasket of Europe, has been demolished and this will result in critical food shortages in the world and raise food prices in coming months.

None of the above are temporary, and only monetary policy is controllable by the Federal Reserve. Nevertheless, the Federal Reserve is responsible for reducing inflation and it will continue to do so by reducing money supply and increasing interest rates. Both will slow the economy and the combination will increase the risk of recession. In our opinion, the Fed will raise rates 75 basis points later this month, with the hopes that inflation will begin to slow, and rates will continue to decrease economic activity.

However, the Fed has been late, and inflation has become systemic, in our view. As we show on page 3, prices are rising in all areas of the economy particularly in housing, food, and medical care. Owners' equivalent rent has a hefty 23.65% weighting in the CPI, and it rose 6.3% YOY in August. This series tends to move in line with housing prices, but with a multi-month lag, which means rents are likely to continue to rise along with housing and add to inflation even as gasoline prices fall. Auto and lodging prices rose less dramatically in August, but medical prices are seasonal which means they will now switch from tempering inflation to adding to inflation. Note that medical insurance prices tend to rise annually in the fourth quarter when corporate and Medicare contracts are finalized. See page 4. A broadening of inflation can be seen by the fact that while headline inflation fell from July's 8.5% YOY to August's 8.3% YOY, core inflation rose from July's 5.9% YOY to August's 6.3% YOY.

All of this was predictable for anyone who understands the concept of supply and demand and the composition of CPI. Note that all but one component of CPI is currently growing at multiples of the Fed's target rate of 2%. See page 5. This indicates the difficulty facing the FOMC in coming months. The US Treasury yield curve is not fully inverted, but it is inverted between the 1-year Treasury and the 10-year Treasury note. And even after a 75-basis point increase in the fed funds rate later this month, the effective fed funds rate would be 3.08% and would still be lower than the current 10-year Treasury yield of roughly 3.42%. Yet what concerns us is the historically large spread between the inflation rate and the 10-year Treasury yield. In the inflationary cycle of 1968 to 1982, inflation exceeded the Treasury yield, but was not broken until the Treasury yield matched the inflation rate — with a lag. Hopefully, it will be different this time and inflation will ease as interest rates rise. But the risk of recession remains high in most any scenario. See page 6.

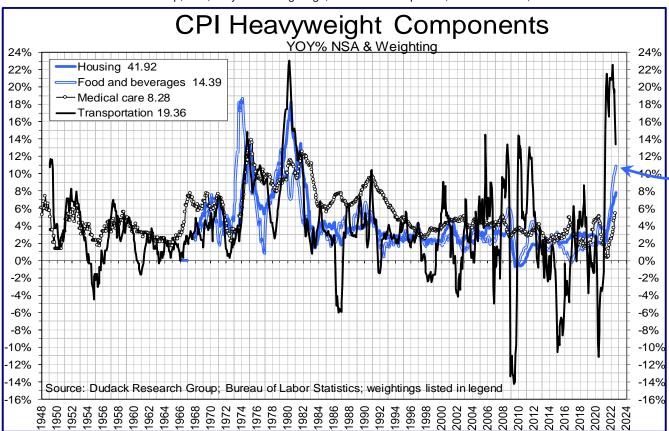
There was some good news in sentiment indicators this week. AAII readings showed a decrease of 3.8% in bulls to 18.1% and an increase of 2.9% in bears to 53.3%. These results are in line with the five weeks of less than 20% bulls and more than 50% bears between April 27, 2022 and July 7, 2022. Equity prices tend to be higher in the next six and/or twelve months following such a reading. See page 14. In sum, we remain cautious, particularly in September, and remain focused on sectors and stocks with recession resistant earnings such as energy, utilities, staples, and defense stocks.



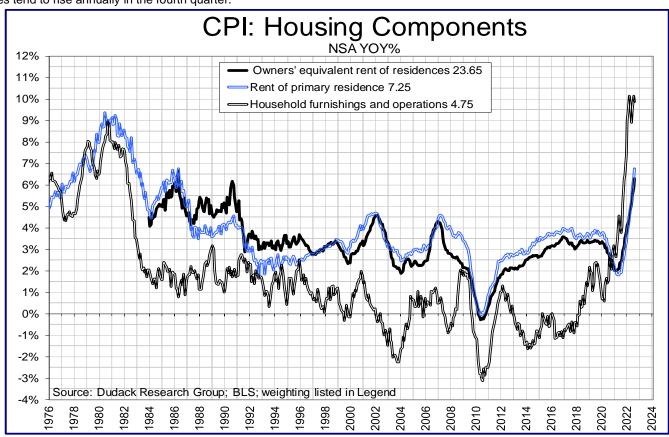
August CPI rose 0.1% on a seasonally adjusted month-to-month basis and was unchanged in a not-seasonally-adjusted basis. However, on a year-over-year basis, prices rose 8.3% in both series. Excluding food and energy, prices rose 6.3% YOY in both series. Investors were optimistic that inflation had cooled due to lower gasoline prices, however prices are rising in all areas of the economy particularly in housing, food, and medical care and this offset the small declines in gasoline.

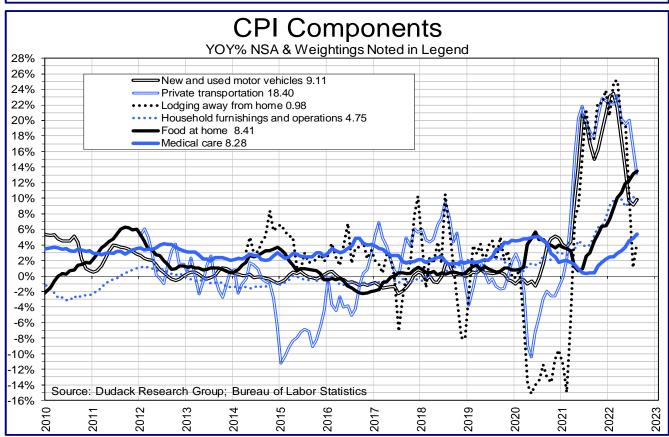
| CPI Components<br>Heavy Weights - Not Seasonally Adjusted Data | Component<br>Weight* | Fuel Weight | Price Chg<br>YOY% | Price Chg<br>MOM% |
|--|----------------------|-------------|-------------------|-------------------|
| Housing  | 41.9%                | 4.9%        | 7.8%              | 0.7%              |
| Owners' equivalent rent of residences                          | 23.7%                |             | 6.3%              | 0.7%              |
| Fuels and utilities  | 4.9%                 |             | 17.2%             | 1.3%              |
| Transportation   | 19.4%                | 3.9%        | 13.4%             | -3.1%             |
| Food and beverages   | 14.4%                |             | 10.9%             | 0.7%              |
| Food at home   | 8.4%                 |             | 13.5%             | 0.7%              |
| Food away from home  | 5.1%                 |             | 8.0%              | 0.9%              |
| Alcoholic beverages  | 0.9%                 |             | 4.3%              | 0.5%              |
| Medical care   | 8.3%                 |             | 5.4%              | 0.7%              |
| Education and communication                                    | 6.0%                 |             | 0.5%              | 0.4%              |
| Recreation   | 5.0%                 |             | 4.1%              | 0.3%              |
| Apparel  | 2.4%                 |             | 5.1%              | 1.7%              |
| Other goods and services                                       | 2.7%                 |             | 6.6%              | 0.7%              |
| Special groups:  |                      |             |                   |                   |
| Energy   | 8.8%                 |             | 23.8%             | -6.2%             |
| All items less food and energy                                 | 77.7%                |             | 6.3%              | 0.5%              |
| All items  | 100.0%               |             | 8.26%             | 0.0%              |

Source: Dudack Research Group; BLS; \*July 2022 w eightings; Italics=sub-component; bold = headline; blue>headline

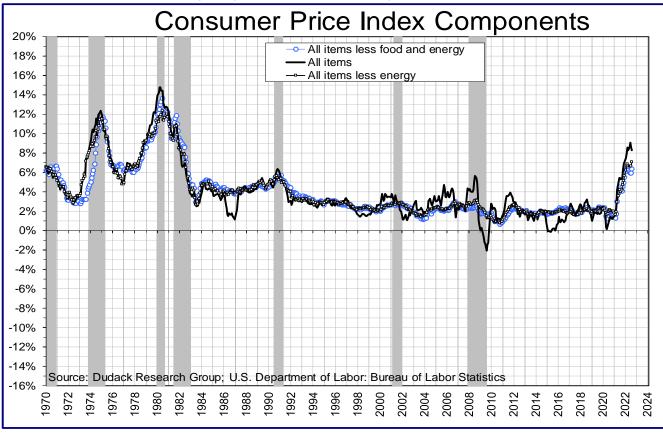


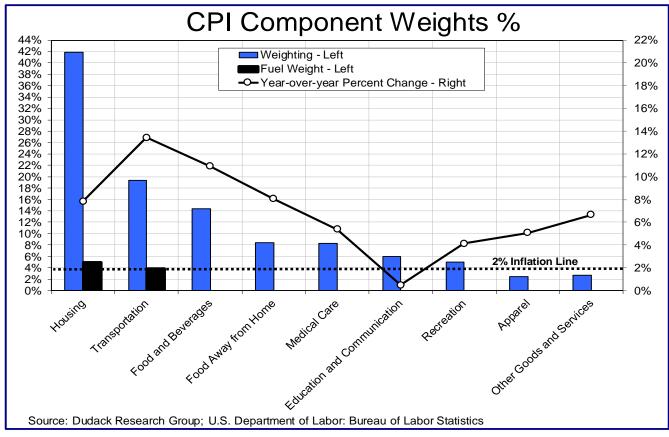
Owners' equivalent rent has a hefty 23.65% weighting in the CPI, and it tends to trend in line with housing prices, but with a multi-month lag. For this reason, we can expect housing to continue to add to inflation even as gas prices fall. Auto and lodging prices were rising less dramatically in August, but medical prices have switched from moderating inflation to adding to inflation. Note that medical insurance prices tend to rise annually in the fourth quarter.



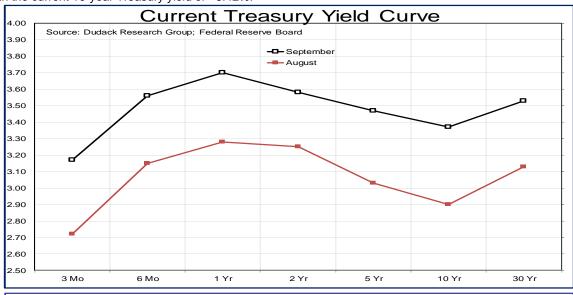


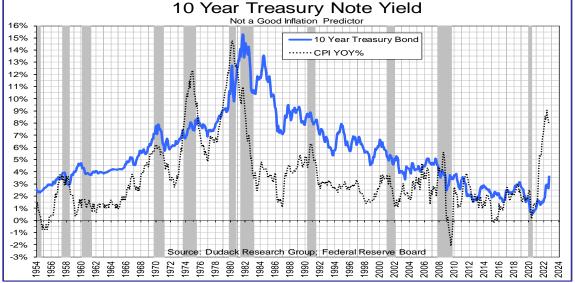
A broadening of inflation can be seen by the fact that while headline inflation fell from July's 8.5% YOY to August's 8.3% YOY, core inflation rose from July's 5.9% YOY to August's 6.3% YOY. This was predictable for anyone who understands the composition of CPI. Note that all but one component of CPI is growing at *multiples* of the Fed's target rate of 2%.

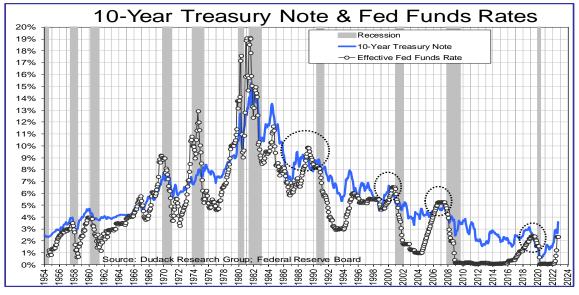




The US Treasury yield curve is not yet fully inverted, but it is inverted between the 1-year Treasury and the 10-year Treasury note. Notice that the current spread between the inflation rate and the 10-year Treasury yield is historically large and needs to narrow if inflation is to get under control. Even after a 75-basis point increase in the fed funds rate later this month, the effective fed funds rate would be 3.08% and lower than the current 10-year Treasury yield of ~3.42%.

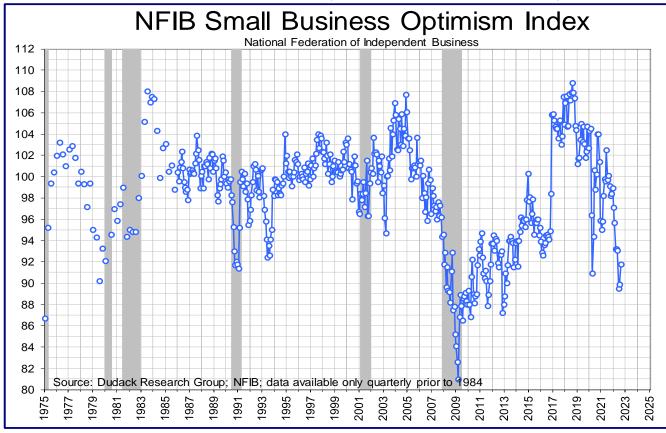


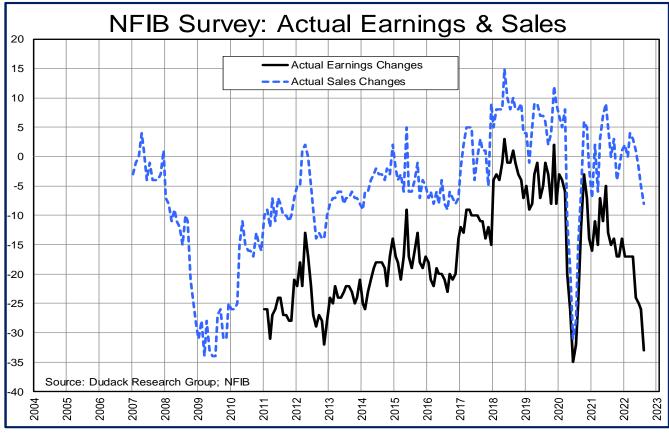




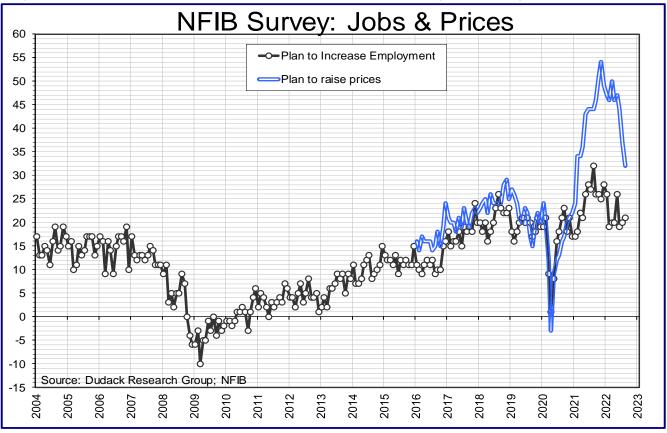


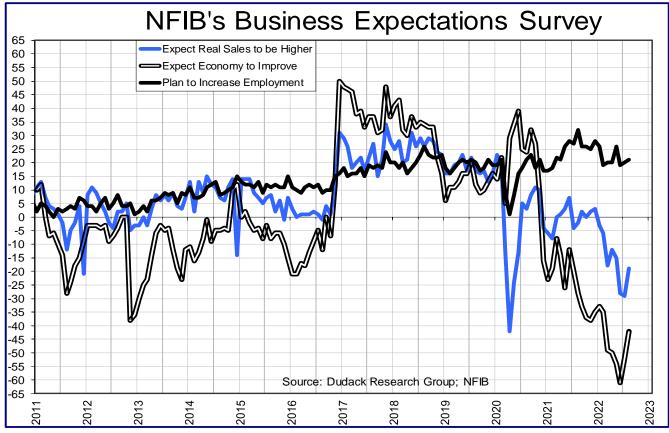
The NFIB Optimism Index rose 1.9 points in August to 91.8, the 8<sup>th</sup> consecutive month below the 48-year average of 98. A net negative 8% of all owners reported higher nominal sales in the past 3 months, down 3 from July. A net 33% of owners reported positive profit trends down 7 points from July. Lower profits were blamed on rising cost of materials, weaker sales, and rising labor costs, in that order.





A net 21% of small business owners plan to increase employment in August, up 1% from July. And although high, the good news is that plans to raise prices fell 5 points in August to 32. Sales expectations also improved 10 point to negative 19 in August. After hitting a record low of negative 61 in June, the outlook for business conditions improved 10 points to negative 42 in August.



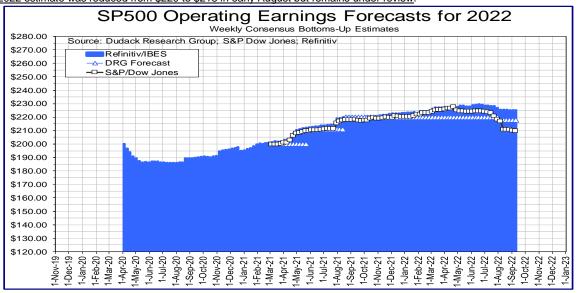


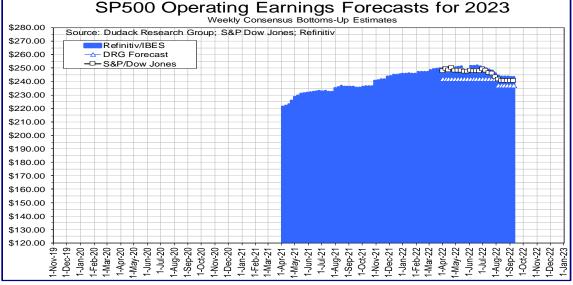
Crude oil prices continue to fall. The 10-year Treasury yield remains at, or near, 11-year highs and the dollar has reached its highest level since 2002, or in 21 years. This makes anything prices in dollars, like crude oil, more expensive for the rest of the world and it handicaps US exporters.

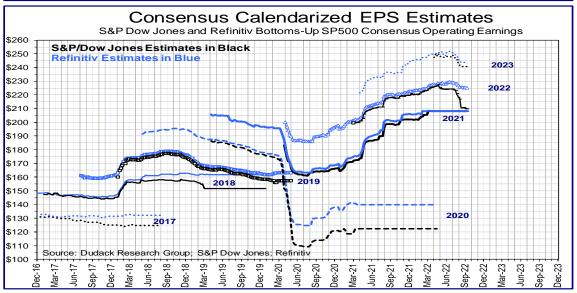


Source: Refinitiv

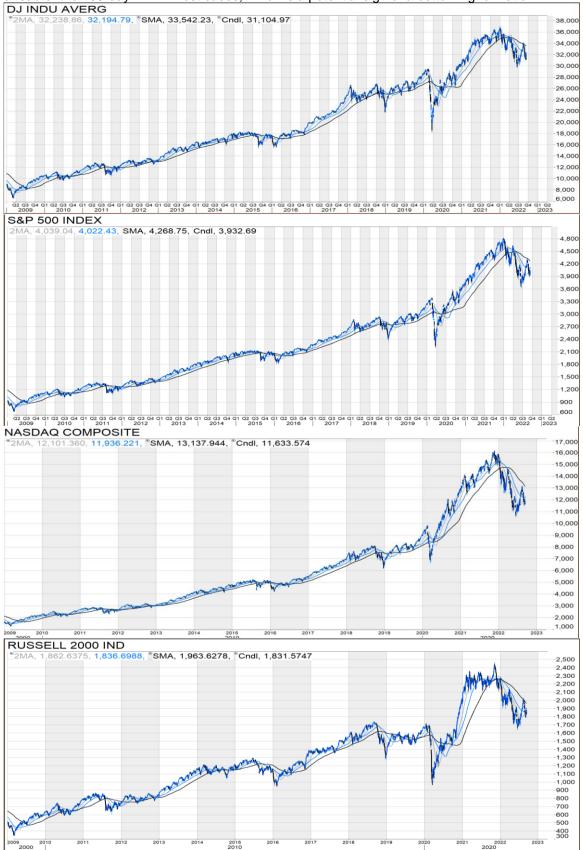
This week S&P Dow Jones consensus earnings estimates for 2022 fell \$0.23 and for 2023 rose \$0.03. Refinitiv IBES consensus earnings forecasts fell \$0.03 and fell \$0.02, respectively. The S&P consensus earnings estimate for 2022 declined to \$209.76 and IBES fell to \$225.34, bringing EPS growth rates for 2022 to 0.7% and 8.1%, respectively. (Note: consensus macro-EPS forecasts may differ from four quarter analysts' forecast sums seen on page 16.) Our DRG 2022 estimate was reduced from \$220 to \$218 in early August but remains under review.







The charts of the popular indices can be simplified by several observations. The 200-day moving averages proved to be significant resistance for all the indices and the 200-day MA is declining. This is bearish. However, the 50-day MA is rising and moving ahead of the 100-day MA in most cases, which is a potential sign of a bottoming formation.

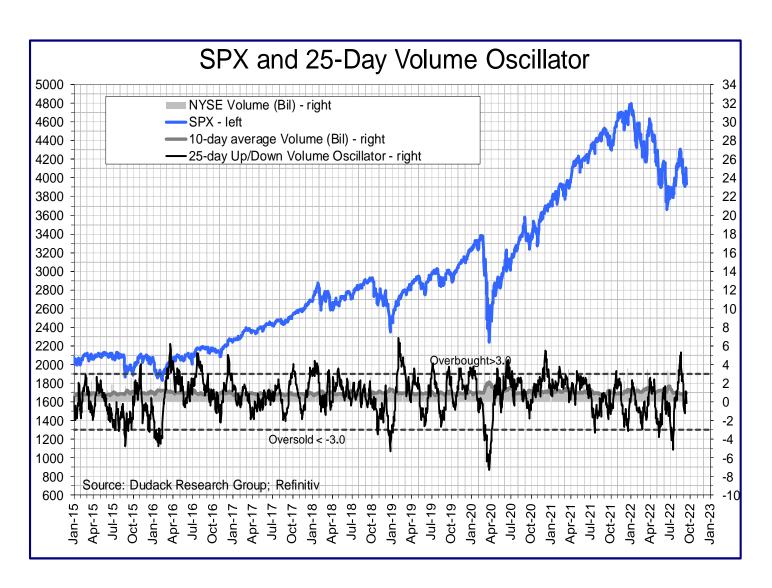


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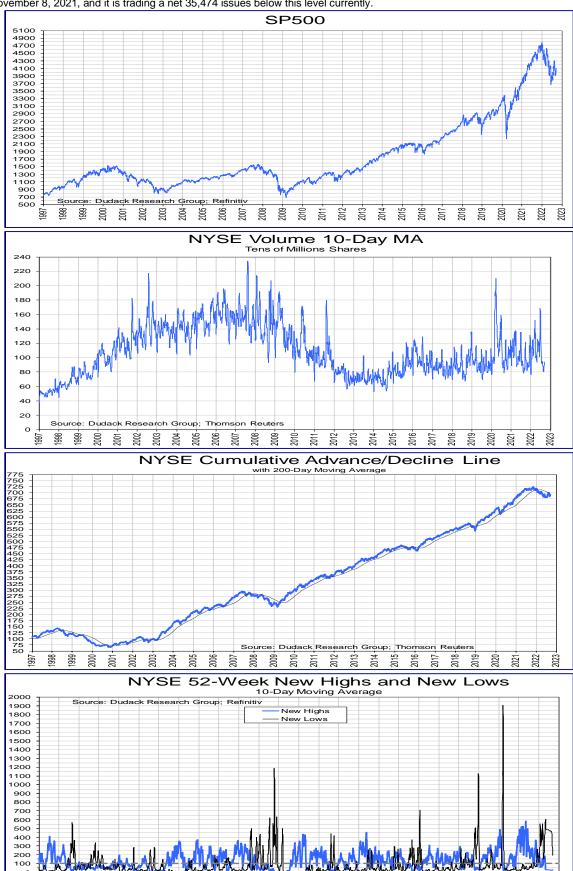
The key to a successful retest of a bear market low is whether or not a new low in price also generates a new low in breadth. A successful retest will show there is less selling pressure – a less severe oversold reading -- despite a lower low in price. We think this is a possibility in the final months of the year.

The 25-day up/down volume oscillator fell to negative 0.16 this week after a 90% up day on September 9 and a 95% down day on September 13. The oscillator had been overbought for seven of eight consecutive days between August 10<sup>th</sup> and August 19<sup>th</sup> and reached a peak overbought reading of 5.26 on August 18<sup>th</sup>, the highest overbought reading since December 10, 2020. This is important since extreme and/or long overbought readings are rare in a bear market and if they appear, the readings tend to be brief, or less than five consecutive trading days. The prior three 90% days were up days on July 19, 2022 (92%), August 10 (91%), and August 26 (91%), an indication that momentum could be shifting from bear to neutral. It is also a sign of a bottoming phase.

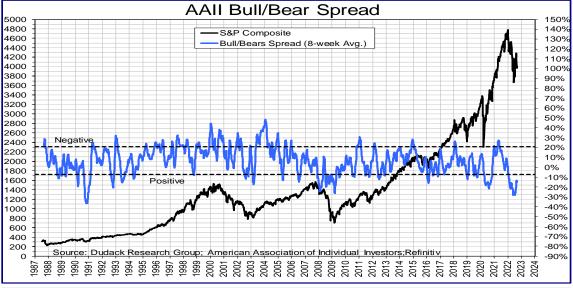


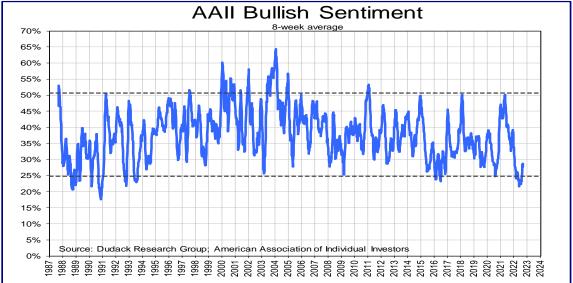
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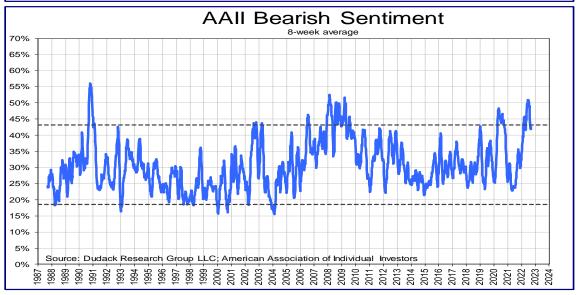
The 10-day average of daily new highs is 27 this week and daily new lows are 193. This combination is negative with new highs below 100, and new lows above the 100 benchmark. However, note that the 10-day moving average of new lows peaked at 604 in early May. The advance/decline line's last record high was on November 8, 2021, and it is trading a net 35,474 issues below this level currently.



Last week's AAII readings showed a decrease of 3.8% in bulls to 18.1% and an increase of 2.9% in bears to 53.3%. These results add to the five weeks of less than 20% bulls and more than 50% bears between April 27, 2022 and July 7, 2022. Comparable single week bull/bear readings were last seen on April 11, 2013 and January 10, 2008. Equity prices tend to be higher in the next six and/or twelve months following such a reading.







## DRG

## Sector Relative Performance - relative over/under/ performance to S&P 500





## DRG

## GLOBAL MARKETS AND COMMODITIES - RANKED BY 2022 TRADING PERFORMANCE

| Index/EFT  | Symbol        | Price           | 5-Day%        | 20-Day%         | QTD%           | YTD%             |
|--|---------------|-----------------|---------------|-----------------|----------------|------------------|
| Energy Select Sector SPDR                                  | XLE           | 80.01           | 1.0%          | 2.0%            | 11.9%          | 44.2%            |
| United States Oil Fund, LP                                 | USO           | 72.01           | 0.8%          | -4.0%           | -10.4%         | 32.5%            |
| iShares DJ US Oil Eqpt & Services ETF                      | IEZ           | 16.48           | 1.2%          | -0.6%           | 3.2%           | 27.9%            |
| Oil Future   | CLc1          | 87.31           | 0.5%          | -5.2%           | -17.4%         | 16.1%            |
| iShares MSCI Brazil Capped ETF                             | EWZ           | 30.82           | 1.9%          | -3.7%           | 12.5%          | 9.8%             |
| Gold Future  | GCc1          | 2388.10         | 0.2%          | 0.9%            | 2.2%           | 7.9%             |
| Utilities Select Sector SPDR                               | XLU           | 76.04           | 1.7%          | -0.9%           | 8.4%           | 6.2%             |
| SPDR Communication Services ETF                            | XLC           | 56.15           | 0.0%          | 0.0%            | 0.0%           | 0.0%             |
| iShares MSCI India ETF                                     | INDA.K<br>XLP | 43.50           | 1.4%          | -0.5%           | 10.5%          | -5.1%            |
| Consumer Staples Select Sector SPDR SPDR Gold Trust        | GLD           | 71.79<br>158.54 | -0.5%<br>0.1% | -4.9%<br>-5.6%  | -0.5%<br>-5.9% | -6.9%<br>-7.3%   |
| iShares MSCI Mexico Capped ETF                             | EWW           | 46.31           | 2.9%          | -4.8%           | -0.6%          | -7.5%<br>-8.5%   |
| Health Care Select Sect SPDR                               | XLV           | 127.03          | 1.5%          | -4.9%           | -0.9%          | -9.8%            |
| Shanghai Composite   | .SSEC         | 3263.80         | 2.0%          | -0.4%           | -3.7%          | -10.3%           |
| iShares Russell 1000 Value ETF                             | IWD           | 150.22          | 1.2%          | -6.3%           | 3.6%           | -10.5%           |
| iShares MSCI Canada ETF                                    | EWC           | 34.26           | 2.9%          | -5.5%           | 1.7%           | -10.9%           |
| SPDR S&P Bank ETF  | KBE           | 47.81           | 3.3%          | -7.4%           | 9.0%           | -12.4%           |
| iShares MSCI Malaysia ETF                                  | EWM           | 21.93           | -0.6%         | -3.8%           | -0.1%          | -12.4%           |
| Industrial Select Sector SPDR                              | XLI           | 92.25           | -0.1%         | -7.6%           | 5.6%           | -12.8%           |
| iShares MSCI United Kingdom ETF                            | EWU           | 28.87           | 0.7%          | -7.7%           | -3.6%          | -12.9%           |
| iShares MSCI Australia ETF                                 | EWA           | 21.62           | 0.7%          | -7.0%           | 1.9%           | -12.9%           |
| iShares Russell 2000 Value ETF                             | IWN           | 143.46          | 1.9%          | -9.5%           | 5.4%           | -13.6%           |
| iShares MSCI Singapore ETF                                 | EWS           | 18.36           | 2.3%          | -7.1%           | 3.8%           | -14.2%           |
| SPDR DJIA ETF  | DIA           | 311.73          | -0.2%         | -7.7%           | 1.3%           | -14.2%           |
| iShares MSCI Hong Kong ETF                                 | EWH           | 19.89           | -0.3%         | -6.5%           | -10.4%         | -14.2%           |
| DJIA   | .DJI          | 31104.97        | -0.1%         | -7.9%           | 1.1%           | -14.4%           |
| Financial Select Sector SPDR                               | XLF           | 33.35           | 1.6%          | -6.2%           | 6.0%           | -14.6%           |
| Materials Select Sector SPDR                               | XLB           | 75.99           | 2.5%          | -6.3%           | 3.2%           | -16.1%           |
| iShares Silver Trust                                       | SLV           | 18.62           | 7.9%          | -7.0%           | -4.4%          | -16.9%           |
| Silver Future PowerShares Water Resources Portfolio        | Slc1<br>PHO   | 19.39<br>50.26  | 9.0%<br>1.7%  | -6.2%<br>-7.4%  | -4.4%<br>8.7%  | -16.9%<br>-17.4% |
| SP500  | .SPX          | 3932.69         | 0.6%          | -8.1%           | 3.9%           | -17.5%           |
| iShares Russell 1000 ETF                                   | IWB           | 217.52          | 0.9%          | -7.9%           | 4.7%           | -17.7%           |
| iShares Russell 2000 ETF                                   | IWM           | 182.25          | 2.2%          | -9.0%           | 7.6%           | -18.1%           |
| iShares US Real Estate ETF                                 | IYR           | 94.53           | 0.3%          | -7.9%           | 2.8%           | -18.6%           |
| iShares iBoxx\$ Invest Grade Corp Bond                     | LQD           | 107.36          | 0.4%          | -6.0%           | -2.4%          | -19.0%           |
| iShares Nasdaq Biotechnology ETF                           | IBB.O         | 122.84          | 2.8%          | -7.3%           | 4.4%           | -19.5%           |
| Vanguard FTSE All-World ex-US ETF                          | VEU           | 48.74           | 1.0%          | -7.5%           | -2.4%          | -20.5%           |
| iShares MSCI Emerg Mkts ETF                                | EEM           | 38.36           | 0.2%          | -6.6%           | -4.3%          | -21.5%           |
| iShares MSCI BRIC ETF                                      | BKF           | 34.97           | 0.6%          | -3.5%           | -5.4%          | -21.9%           |
| iShares China Large Cap ETF                                | FXI           | 28.50           | -0.6%         | -5.8%           | -16.0%         | -22.1%           |
| iShares MSCI EAFE ETF                                      | EFA           | 61.11           | 1.3%          | -8.5%           | -2.2%          | -22.3%           |
| Consumer Discretionary Select Sector SPDR                  | XLY           | 158.01          | 1.8%          | -7.0%           | 14.9%          | -22.7%           |
| iShares Russell 2000 Growth ETF                            | IWO           | 226.39          | 2.4%          | -8.6%           | 9.7%           | -22.7%           |
| iShares MSCI Japan ETF                                     | EWJ           | 51.34           | -0.4%         | -10.0%          | -2.8%          | -23.3%           |
| Technology Select Sector SPDR                              | XLK           | 132.00          | 0.0%          | -12.4%          | 3.8%           | -24.1%           |
| iShares Russell 1000 Growth ETF                            | IWF           | 231.53          | 0.6%          | -9.5%           | 5.9%           | -24.2%           |
| Nasdaq Composite Index Tracking Stock                      | ONEQ.O        | 45.62           | 0.8%          | -10.8%          | 5.7%           | -25.1%           |
| NASDAQ 100   | NDX           | 12033.62        | 0.2%          | -11.3%          | 4.6%           | -26.3%           |
| iShares US Telecomm ETF                                    | IYZ           | 23.94           | -0.2%<br>0.2% | -10.9%<br>-6.8% | -4.7%<br>-6.3% | -27.3%<br>-27.3% |
| iShares 20+ Year Treas Bond ETF<br>iShares MSCI Taiwan ETF | TLT<br>EWT    | 107.67<br>47.78 | 0.2%<br>-1.5% | -6.8%<br>-9.9%  | -6.3%<br>-5.2% | -27.3%<br>-28.3% |
| SPDR S&P Retail ETF  | XRT           | 63.27           | 1.4%          | -9.9%<br>-11.4% | -5.2%<br>8.8%  | -28.3%<br>-29.9% |
| iShares MSCI South Korea Capped ETF                        | EWY           | 54.50           | -0.8%         | -11.4%          | -6.3%          | -30.0%           |
| iShares MSCI Austria Capped ETF                            | EWO           | 17.71           | 5.4%          | -7.2%           | -2.0%          | -30.4%           |
| SPDR Homebuilders ETF                                      | XHB           | 58.96           | 0.3%          | -11.6%          | 7.8%           | -31.3%           |
| SPDR S&P Semiconductor ETF                                 | XSD           | 165.26          | 1.3%          | -13.7%          | 8.9%           | -32.0%           |
| iShares MSCI Germany ETF                                   | EWG           | 22.09           | 2.8%          | -8.7%           | -4.0%          | -32.6%           |
|  |               |                 |               |                 | - 1            |                  |

Source: Dudack Research Group; Thomson Reuters

Priced as of September 13, 2022

Blue shading represents non-US and yellow shading represents commodities

Outperformed SP500
Underperformed SP500



# **US** Asset Allocation

|                | Benchmark | DRG % | Recommendation |
|----------------|-----------|-------|----------------|
| Equities       | 60%       | 70%   | Overweight     |
| Treasury Bonds | 30%       | 20%   | Underweight    |
| Cash           | 10%       | 10%   | Neutral        |
|                | 100%      | 100%  |                |

Source: Dudack Research Group; raised equity and lowered cash 5% on November 9, 2016

# **DRG Earnings and Economic Forecasts**

|                      |         | S&P      | S&P       | DRG                |         | Refinitiv              | Refinitiv              | S&P   | S&P   | GDP      | GDP Profits     |          |
|----------------------|---------|----------|-----------|--------------------|---------|------------------------|------------------------|-------|-------|----------|-----------------|----------|
|                      | S&P 500 | Reported | Operating | Operating          | DRG EPS | Consensus<br>Bottom-Up | Consensus<br>Bottom-Up | Op PE | Divd  | Annual   | post-tax w/     |          |
|                      | Price   | EPS**    | EPS**     | EPS Forecast       | YOY %   | \$ EPS**               | EPS YOY%               | Ratio | Yield | Rate     | IVA & CC        | YOY %    |
| 2005                 | 1248.29 | \$69.93  | \$76.45   | \$76.45            | 13.0%   | \$76.28                | 13.7%                  | 16.3X | 1.8%  | 3.5%     | \$1,108.90      | 9.7%     |
| 2006                 | 1418.30 | \$81.51  | \$87.72   | \$87.72            | 14.7%   | \$88.18                | 15.6%                  | 16.2X | 1.8%  | 2.8%     | \$1,216.10      | 9.7%     |
| 2007                 | 1468.36 | \$66.18  | \$82.54   | \$82.54            | -5.9%   | \$85.12                | -3.5%                  | 17.8X | 1.8%  | 2.0%     | \$1,141.40      | -6.1%    |
| 2008                 | 903.25  | \$14.88  | \$49.51   | \$49.51            | -40.0%  | \$65.47                | -23.1%                 | 18.2X | 2.5%  | 0.1%     | \$1,029.90      | -9.8%    |
| 2009                 | 1115.10 | \$50.97  | \$56.86   | \$56.86            | 14.8%   | \$60.80                | -7.1%                  | 19.6X | 2.6%  | -2.6%    | \$1,182.90      | 14.9%    |
| 2010                 | 1257.64 | \$77.35  | \$83.77   | \$83.77            | 47.3%   | \$85.28                | 40.3%                  | 15.0X | 1.9%  | 2.7%     | \$1,456.50      | 23.1%    |
| 2011                 | 1257.60 | \$86.95  | \$96.44   | \$96.44            | 15.1%   | \$97.82                | 14.7%                  | 13.0X | 2.0%  | 1.5%     | \$1,529.00      | 5.0%     |
| 2012                 | 1426.19 | \$86.51  | \$96.82   | \$96.82            | 0.4%    | \$103.80               | 6.1%                   | 14.7X | 2.1%  | 2.3%     | \$1,662.80      | 8.8%     |
| 2013                 | 1848.36 | \$100.20 | \$107.30  | \$107.30           | 10.8%   | \$109.68               | 5.7%                   | 17.2X | 2.0%  | 1.8%     | \$1,648.10      | -0.9%    |
| 2014                 | 2127.83 | \$102.31 | \$113.01  | \$113.01           | 5.3%    | \$118.78               | 8.3%                   | 18.8X | 2.2%  | 2.3%     | \$1,713.10      | 3.9%     |
| 2015                 | 2043.94 | \$86.53  | \$100.45  | \$100.45           | -11.1%  | \$118.20               | -0.5%                  | 20.3X | 2.1%  | 2.7%     | \$1,664.20      | -2.9%    |
| 2016                 | 2238.83 | \$94.55  | \$106.26  | \$96.82            | -3.6%   | \$118.10               | -0.1%                  | 21.1X | 1.9%  | 1.7%     | \$1,661.50      | -0.2%    |
| 2017                 | 2673.61 | \$109.88 | \$124.51  | \$124.51           | 28.6%   | \$132.00               | 11.8%                  | 21.5X | 1.8%  | 2.3%     | \$1,816.60      | 9.3%     |
| 2018                 | 2506.85 | \$132.39 | \$151.60  | \$151.60           | 21.8%   | \$161.93               | 22.7%                  | 16.5X | 1.9%  | 2.9%     | \$2,023.40      | 11.4%    |
| 2019                 | 3230.78 | \$139.47 | \$157.12  | \$157.12           | 3.6%    | \$162.93               | 0.6%                   | 20.6X | 1.8%  | 2.3%     | \$2,065.60      | 2.1%     |
| 2020                 | 3756.07 | \$94.14  | \$122.38  | \$122.38           | -22.1%  | \$139.72               | -14.2%                 | 30.7X | 1.6%  | -3.4%    | \$1,968.10      | -4.7%    |
| 2021                 | 4766.18 | \$197.87 | \$208.17  | \$208.17           | 70.1%   | \$208.12               | 49.0%                  | 22.9X | 1.3%  | 5.7%     | \$2,424.60      | 23.2%    |
| 2022E                | ~~~~    | \$188.20 | \$209.76  | \$218.00           | 4.7%    | \$225.34               | 8.3%                   | 18.7X | NA    | NA       | NA              | NA       |
| 2023E                | ~~~~    | \$212.91 | \$240.68  | \$237.00           | 8.7%    | \$243.59               | 8.1%                   | 16.3X | NA    | NA       | NA              | NA       |
| 2015 1Q              | 2108.88 | \$21.81  | \$25.81   | \$25.81            | -5.5%   | \$28.60                | 1.5%                   | 18.9  | 2.0%  | 3.3%     | \$1,706.90      | 9.2%     |
| 2015 2Q              | 2166.05 | \$22.80  | \$26.14   | \$26.14            | -10.9%  | \$30.09                | 0.1%                   | 20.0  | 2.0%  | 2.3%     | \$1,689.20      | -1.4%    |
| 2015 3Q              | 1920.03 | \$23.22  | \$25.44   | \$25.44            | -14.1%  | \$29.99                | -0.2%                  | 18.4  | 2.2%  | 1.3%     | \$1,675.60      | -6.6%    |
| 2015 4Q              | 2043.94 | \$18.70  | \$23.06   | \$23.06            | -13.8%  | \$29.52                | -3.3%                  | 20.3  | 2.1%  | 0.6%     | \$1,585.20      | -11.1%   |
| 2016 1Q              | 2059.74 | \$21.72  | \$23.97   | \$23.97            | -7.1%   | \$26.96                | -5.7%                  | 20.9  | 2.1%  | 2.4%     | \$1,664.90      | -2.5%    |
| 2016 2Q              | 2098.86 | \$23.28  | \$25.70   | \$25.70            | -1.7%   | \$29.61                | -1.6%                  | 21.4  | 2.1%  | 1.2%     | \$1,624.20      | -3.8%    |
| 2016 3Q              | 2168.27 | \$25.39  | \$28.69   | \$28.69            | 12.8%   | \$31.21                | 4.1%                   | 21.4  | 2.1%  | 2.4%     | \$1,649.90      | -1.5%    |
| 2016 4Q              | 2238.83 | \$24.16  | \$27.90   | \$27.90            | 21.0%   | \$31.30                | 6.0%                   | 21.1  | 2.0%  | 2.0%     | \$1,707.00      | 7.7%     |
| 2017 1Q              | 2362.72 | \$27.46  | \$28.82   | \$28.82            | 20.2%   | \$30.90                | 14.6%                  | 21.3  | 2.0%  | 1.9%     | \$1,772.60      | 6.5%     |
| 2017 2Q              | 2423.41 | \$27.01  | \$30.51   | \$30.51            | 18.7%   | \$32.58                | 10.0%                  | 20.9  | 1.9%  | 2.3%     | \$1,789.20      | 10.2%    |
| 2017 3Q              | 2519.36 | \$28.45  | \$31.33   | \$31.33            | 9.2%    | \$33.45                | 7.2%                   | 21.2  | 1.9%  | 2.9%     | \$1,829.30      | 10.9%    |
| 2017 4Q              | 2673.61 | \$26.96  | \$33.85   | \$33.85            | 21.3%   | \$36.02                | 15.1%                  | 21.5  | 1.8%  | 3.8%     | \$1,875.10      | 9.8%     |
| 2018 1Q              | 2640.87 | \$33.02  | \$36.54   | \$36.54            | 26.8%   | \$38.07                | 23.2%                  | 20.0  | 1.9%  | 3.1%     | \$1,983.30      | 11.9%    |
| 2018 2Q              | 2718.37 | \$34.05  | \$38.65   | \$38.65            | 26.7%   | \$41.00                | 25.8%                  | 19.4  | 1.9%  | 3.4%     | \$1,981.40      | 10.7%    |
| 2018 3Q              | 2913.98 | \$36.36  | \$41.38   | \$41.38            | 32.1%   | \$42.66                | 27.5%                  | 19.4  | 1.8%  | 1.9%     | \$2,033.10      | 11.1%    |
| 2018 4Q              | 2506.85 | \$28.96  | \$35.03   | \$35.03            | 3.5%    | \$41.18                | 14.3%                  | 16.5  | 2.1%  | 0.9%     | \$2,095.90      | 11.8%    |
| 2019 1Q              | 2834.40 | \$35.02  | \$37.99   | \$37.99            | 4.0%    | \$39.15                | 2.8%                   | 18.5  | 1.9%  | 2.4%     | \$1,999.80      | 0.8%     |
| 2019 2Q              | 2941.76 | \$34.93  | \$40.14   | \$40.14            | 3.9%    | \$41.31                | 0.8%                   | 19.0  | 1.9%  | 3.2%     | \$2,083.20      | 5.1%     |
| 2019 3Q              | 2976.74 | \$33.99  | \$39.81   | \$39.81            | -3.8%   | \$42.14                | -1.2%                  | 19.5  | 1.9%  | 2.8%     | \$2,090.30      | 2.8%     |
| 2019 4Q              | 3230.78 | \$35.53  | \$39.18   | \$39.18            | 11.8%   | \$41.98                | 1.9%                   | 20.6  | 1.8%  | 1.9%     | \$2,089.20      | -0.3%    |
| 2020 1Q              | 2584.59 | \$11.88  | \$19.50   | \$19.50            | -48.7%  | \$33.13                | -15.4%                 | 18.6  | 2.3%  | -5.1%    | \$1,924.00      | -3.8%    |
| 2020 2Q              | 4397.35 | \$17.83  | \$26.79   | \$26.79            | -33.3%  | \$27.98                | -32.3%                 | 35.1  | 1.9%  | -31.2%   | \$1,701.50      | -18.3%   |
| 2020 3Q              | 3363.00 | \$32.98  | \$37.90   | \$37.90            | -4.8%   | \$38.69                | -8.2%                  | 27.3  | 1.7%  | 33.8%    | \$2,135.10      | 2.1%     |
| 2020 4Q              | 3756.07 | \$31.45  | \$38.19   | \$38.19            | -2.5%   | \$42.58                | 1.4%                   | 30.7  | 1.6%  | 4.5%     | \$2,111.90      | 1.1%     |
| 2021 1Q              | 3972.89 | \$45.95  | \$47.41   | \$47.41            | 143.1%  | \$49.13                | 48.3%                  | 26.4  | 1.5%  | 6.3%     | \$2,207.70      | 14.7%    |
| 2021 2Q              | 4297.50 | \$48.39  | \$52.03   | \$52.03            | 94.2%   | \$52.58                | 87.9%                  | 24.5  | 1.3%  | 6.7%     | \$2,440.60      | 43.4%    |
| 2021 3Q              | 4307.54 | \$49.59  | \$52.02   | \$52.02            | 37.3%   | \$53.72                | 38.8%                  | 22.7  | 1.4%  | 2.3%     | \$2,522.70      | 18.2%    |
| 2021 4Q              | 4766.18 | \$53.94  | \$56.71   | \$56.71            | 48.5%   | \$53.95                | 26.7%                  | 22.9  | 1.3%  | 6.9%     | \$2,527.40      | 19.7%    |
| 2022 1QP             | 4530.41 | \$45.99  | \$49.36   | \$49.36            | 4.1%    | \$54.80                | 11.5%                  | 21.6  | 1.4%  | -1.6%    | \$2,402.90      | 8.8%     |
| 2022 1QI<br>2022 2QE | 3785.38 | \$42.71  | \$46.87   | \$52.04            | 0.0%    | \$57.95                | 10.2%                  | 18.5  | 1.7%  | -0.6%    | \$2,620.40      | 7.4%     |
| 2022 2QE*            | 3932.69 | \$48.61  | \$55.75   | \$57.60            | 10.7%   | \$56.19                | 4.6%                   | 18.8  | NA    | NA       | Ψ2,020.40<br>NA | NA       |
| 2022 3QE<br>2022 4QE | 5552.09 | \$50.88  | \$57.78   | \$57.00<br>\$59.00 | 4.0%    | \$58.39                | 8.2%                   | 18.7  | NA NA | NA<br>NA | NA<br>NA        | NA<br>NA |
| 2022 4QL             |         |          |           |                    |         | / FPS may no           |                        |       |       |          | 9/13/2022       | INA      |

Source: DRG; S&P Dow Jones; Refinitiv Consensus estimates; \*\*quarterly EPS may not sum to official CY estimates

9/13/2022



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